

5 Smart Ways to Save When Replacing Your Car or Fleet



Discover Smarter Ways
to Get on the Road with

 **SupaLease**[®]
Your Automotive Expert Since 2001

When it comes to saving money, replacing your car or fleet doesn't have to be a headache. At SupaLease®, we've been your trusted car experts for over 23 years, offering personalised service and smart solutions. Whether you need a personal vehicle or a fleet, we ensure you get the car you love at the best price, with tax savings, and your money safe in the bank.

Tip #1: Clarify Your Needs

The Challenge:

Understanding your exact vehicle needs can save you both time and money.

Your Solution:

- **Assess Your Usage:** Identify underutilised vehicles or specific needs that might be costing you more than they're worth.
- **Focus on Efficiency:** Look for models with better fuel economy and modern technology that can enhance safety and reduce costs.

Result:

Aligning your vehicle choices with your goals helps you cut unnecessary expenses and improve overall efficiency.

Guide's Advice:

Write down a list of your must-haves and prioritise efficiency. This approach will help you avoid wasting money on features you don't need.

Tip #2: Consider Leasing Over Buying

The Challenge:

Owning a vehicle ties up cash and reduces financial flexibility.

Your Solution:

- **Lower Initial Costs:** Start driving with a smaller upfront investment, keeping your finances intact.
- **Fixed Payments:** Enjoy manageable monthly payments that make budgeting straightforward and hassle-free.
- **Access to New Models:** Keep up with the latest vehicles and features without the long-term commitment of ownership.

Result:

Leasing allows you to stay financially flexible and enjoy the latest technology without the burdens of ownership.

Guide's Advice:

Explore our Novated or Operating Leases to find the plan that's just right for your needs.

Tip #3: Save on FBT by Going Electric

The Challenge:

Navigating tax obligations can be both costly and confusing.

Your Solution:

- **FBT Savings:** Electric vehicles offer significant Fringe Benefits Tax reductions, making them an attractive option.
- **Eco-Friendly Options:** Support sustainability and enjoy the benefits of zero-emission vehicles.

Result:

Save on taxes while doing your part for the environment.

Guide's Advice:

Consider going electric via a Novated or Operating Lease for maximum tax benefits and savings.



Tip #4: Maximise Incentives and Discounts

The Challenge:

Getting the best deal without compromising on quality is essential.

Your Solution:

- **Manufacturer Discounts:** Keep an eye out for cash-back offers and special pricing that can save you money.
- **Leasing Specials:** At SupaLease®, we have strong relationships with fleet managers across the country who offer exclusive rates and flexible terms to help you get the most value.

Result:

Take advantage of available discounts and incentives to reduce costs and increase the value of your leasing decisions.

Guide's Advice:

Give us a call to learn about the latest promotions and how you can maximise your savings.

Tip #5: Understand Total Cost of Ownership (TCO)

The Challenge:

A vehicle's price tag doesn't reveal the full cost over time.

Your Solution:

- **Depreciation Awareness:** Choose vehicles that retain their value better to minimise losses.
- **Fuel and Maintenance Costs:** Opt for models with lower ongoing expenses to keep your finances healthy.
- **Time-Saving Services:** SupaLease® takes care of the maintenance, insurance, registration, buying, and selling of your vehicles. We handle it all, saving you time and money.

Result:

Focusing on TCO and leveraging our comprehensive services ensures long-term financial efficiency and allows you to focus on what really matters.

Guide's Advice:

Look beyond the sticker price; understanding TCO helps you make smarter decisions for your vehicle needs.

Not only can we source your new car, we can trade in your existing car which removes all the hassle of dealing with the high pressured sales guy in the dealership.

Conclusion

Replacing your car or fleet doesn't have to be difficult. At SupaLease®, we're here to guide you with confidence and clarity. By assessing your needs, exploring leasing options, and utilising our expertise, you'll be on the road smarter and achieve peace of mind.

Schedule a Call Today!

Give us a ring for a chat and discover how we can help you get on the road smarter.

Contact Us Today

1300 668 283

info@supalease.com.au

supalease.com.au